

SMC NEWSLINE

Summer 2006

"No act of kindness, no matter how small, is ever wasted." - Aesop

SMITH-MIDLAND Corporation

SMC Wins ACI award

Smith-Midland's submission, for a SLENDERWALL® project at the 10-story, 292-unit Jefferson at Thomas Circle, located at 1301 M Street, N.W., garnered a Judges' Award in the American Concrete Institute National Capital Chapter's 2006 Concrete Construction Awards Program. The project design team was honored at a gala dinner May 25 in Tysons Corner, Va.

SLENDERWALL® was largely chosen for the project because of the ability to combine the aesthetic qualities of a Class-A brick finish with the advantages of a panel system. The panels used in this project were made of precast concrete, featured a custom, high-end brick finish and incorporated design features, such as cornices and window sills, which looked like the traditional limestone accents found on nearby buildings.



Jeff Taylor, Randy Handschumacher, Paul Benevento, Carlos Martinez-Chicas, Larry Mattox, Rudis Martinez, Jimmy Lyons outside Thomas



Jeff Taylor, SMC Project Manager, receives ACI award



Jefferson at Thomas Circle, Washington, DC

SMC Wins CUP Award

Smith-Midland's submission, for a SLENDERWALL® project at Thomas Circle garnered a second-place award in the National Precast Concrete Association's Creative Use of Precast (CUP) awards program. The CUP awards program is an annual competition for NPCA Members, recognizing projects promoting innovative and cost-saving advantages of precast concrete over competing materials. This year's winners were announced at the Salute to Excellence Awards Dinner during the Manufactured Concrete Products Expo, MCPX, and Annual Convention on Feb. 25 in Anaheim, CA.



Ashley Smith, Vice President of Sales and Marketing, Receives CUP award

Concrete Safety Systems

Concrete Safety Systems, SMC's barrier rental company, has recently hired John Sieber, General Manager. John will be responsible for building the CSS rental business, setting up operating policies and procedures, meeting with potential clients and VDOT, and follow-through on each project from beginning to end.

"John brings strong people and organizational skills to our team and will be a tremendous addition as we re-launch the rental barrier and buy-back barrier program of Concrete Safety Systems," said Ashley Smith. John served previously as VP of Meadows Farms, Inc., where he worked for 28 years. Welcome John!

Concrete Safety Systems has also re-designed its logo and launched a new website, www.css-rental.com.



John Sieber

CONCRETE SAFETY SYSTEMS™

J-J HOOKS® CONCRETE BARRIER RENTAL

Newsletter Contest

SMC held a naming contest for its quarterly newsletter, formerly known as "SMC Newsletter". The newsletter committee chose Matthew Smith's entry of "SMC Newsline", was awarded a \$75 gift certificate for Out Back Steak House. Thanks to all who participated in the contest.

Another Innovative Product

After 18 years of product testing in the field and design improvement in manufacturing, Beach Prisms™ is being reintroduced to the market. Beach Prisms™ is a natural way to protect waterfront properties. In some



Jay McKenna

cases, Beach Prisms have been proven to reclaim lost shoreline, by accumulating sand in front of and behind the Prisms. The triangular slotted design allows water to flow through, thereby dissipating the energy of the waves, allowing the sand in the wave to settle and also reducing the impact on the shoreline. This "soft approach" allows for natural movement of plant and animal life, as opposed to the more disruptive "hard approach" of stone breakwaters and seawalls.

Jay McKenna, our new Regional Sales Manager for Beach Prisms will be working from his home office in Annapolis, MD. Welcome Jay! Go to www.beachprisms.com to view the newly designed and launched Beach Prisms™ website and Terrapin Nature Area Accretion Analysis survey. Also see below the new logo for the Beach Prisms™ product line.



Beach Prisms™ at Terrapin Nature Area

Attention SMC Associates!

The SMC Annual Picnic is coming up! Mark your calendars and invite your family. The picnic will be held at C.M. Crockett Park on Saturday, September 9, 2006 from 11:00am - 4:00pm. There will be volleyball, horseshoes, paddle boats, children's games and a whole lot more!



Get Involved with Safety!

The best worker safety and health protection occurs when everyone at the work site shares responsibility for protection. You have unique knowledge to help find problems and resolve them. In addition, no one else has as much at stake to avoid accidents as the people who are likely to be injured. The more that you are involved in a variety of safety-related activities, the more you will appreciate the potential hazards that exist at the work site, the more likely you will avoid unsafe behaviors, and the more likely the overall safety culture of the organization will strengthen. Without your involvement and cooperation, accidents are difficult to prevent.

How can you get involved? Some things you can do to increase your involvement in safety include checking out the following possibilities:

- Volunteer to conduct site inspections.
- Analyze routine hazards in each step of a job or process, and prepare safe work practices.
- Volunteer to help develop and revise safety rules.
- Participate as trainers for current and new hires.
- Participate in accident/near miss incident investigations.
- Participate as safety observers and safety coaches.
- Report hazards and be involved in finding solutions to correct the problems.

If you like to share safety tips or ideas, please feel free to contact any of the members of the 2006 Safety Committee (Raul, Queenie, Estelle, Cliff, Wes, Patrick, Rudis, John B., or Carlos)

Sharikas Graduates

A SMC sales associate recently completed the prestigious Associated Builders and Contractors Virginia Chapter Leadership Series. George Sharikas began the six-month program in October. The series brought together young industry leaders with some of the industry's most accomplished veterans to discuss the issue of leadership. It prepared the younger professionals for more responsible roles in the future, enhanced leadership and professionalism, encouraged training and development, encouraged efficient project and company execution, and encouraged good corporate citizenship. The last "class" the leaders attended was a field project where they volunteered for a day at a Habitat for Humanity project in Washington, D.C.



George Sharikas

HR Corner

2006 New Hires

Name	Date	Position / Dept
Darryl A Plona	1/4/06	Form Carpenter
Julie M Oglesby	1/23/06	Advertising Manager
Brian K Rose	2/1/06	Bldg Assembly Crew
Yasmina Martinez	2/20/06	Admin Assistant Engr
Eduardo W Roldan	2/27/06	Quality Control Tech
John A Sieber	3/6/06	Manager, CSS
Renee N Hale	3/20/06	Exec. Asst to CEO
Vivek Sethi	4/4/06	Project Engineer
David L Brown	4/10/06	Manager, Maintenance
Raul E Romero	4/11/06	Welder
Kenneth W McCarty	5/16/06	Welder
Carol E Kirchmeier	6/5/06	Project Drafter
Jesse L Brown	6/13/06	Maintenance
Charles D Felts	6/19/06	Maintenance
Lamont K Smith	6/19/06	Architectural Plant
Jorge I Aparicio	6/26/06	Architectural Plant
Guy M Schuch	7/3/06	Asst to Chairman
Marlene P Dunphy	7/17/06	Estimator
James A Schweining	7/17/06	Truck Driver
Robert F Lillard	8/7/06	Yard
Fernando Rodriguez	8/7/06	Utilities / Manholes
Linda M Burrows	8/15/06	Accounting A/P
Laura Pittman	8/29/06	Accounting
Tomeka Dillard	8/31/06	Asst/Shipping
Michael D. Farrell	9/5/06	Maintenance Mechanic
Total: 25		

Smith-Midland Programs

The adult learning center provided **English as a Second Language** classes on-site for all our associates Jan. 18 – May 24. They tackled and conquered several topics, including understanding present and past tense, numbers, math, the days of the week and nouns, as well as improving their writing skills. The instructors were impressed with the dedication of the associates in attending these classes. Those who maintained perfect attendance were: Jose Mejia, Gilberto Dominguez, Omar Rodriguez, Ernesto Ambrosio, and Gerardo Burgos. Our hats are off to you for your dedication and commitment to learning the English language!

Smith-Midland recognizes that both the Company and its associates benefit from **Tuition Reimbursement**. By providing an educational reimbursement program, it is the Company's intent to encourage associates to pursue academic, vocational and non-vocational interests. After the completion of the 90-day period full-time associates are eligible for participation in the program. Courses must be approved in advance (forms may be obtained in HR). Upon successful completion of the course (Grade C or better) SMC will pay the cost of tuition up to \$215.00/semester credit hour as well as the cost for books, gas and parking.

Casey Promoted!

Casey Turner has been promoted to Controller of Smith-Midland, effective Tuesday, 8-1-06. Casey joined our team in April 2005 and quickly became a leader and a go-to person for many people in the Company. Her fast pace and high productivity sets the bar high and gives us all something to strive for. Congratulations!



Casey Turner

SMC Says Farewell to Randy

Randy Handschumacher, formerly a plant manager, bid farewell to Smith-Midland on Wednesday, the 23rd. Randy left for a job closer to his family in Ohio. A farewell pizza party was held in his honor for all SMC employees. Randy was known for being devoted to his work and will be missed.



Randy Handschumacher's farewell party